

## Event Schedule

- 1:30 – 1:55**      **Registration and Networking**
- 1:55 – 2:00**      **Opening Remarks**
- 2:00 – 2:50**      **Institutional Capital: Finding Yield in Primary Markets**  
Hear from top institutional players from across the country as they examine the outlook for 2017 and the best asset classes, property types and submarkets for placing capital, including on Los Angeles' west side.
- 2:50 – 3:00**      **Networking Break**
- 3:00 – 3:50**      **2017 Financial Outlook**  
Where is the capital stack headed in 2017? From debt, equity, CMBS, crowd-funding and beyond, how will deals be getting done and what will thrive in the new year?
- 3:50 – 4:00**      **Networking Break**
- 4:00 – 4:30**      **Luxury Update**  
Hear from top luxury residential players on the state of the Los Angeles market and how you, your commercial clients, and beyond are impacted by the residential game.
- 4:30 – 4:40**      **Networking Break**
- 4:40 – 5:30**      **Westside Power Players**  
Hear from the biggest names in West Los Angeles real estate as they discuss the hottest submarkets, where to be looking for deals, what tenants want and more.
- 5:30 – 7:30**      **Cocktail Reception**